

Curriculum vitae

Personal data:

Christiane Schwieren	Tel.: +49 (0)6221 542953
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Alfred Weber Institut für Wirtschaftswissenschaften	email: christiane.schwieren@awi.uni-heidelberg.de
Grabengasse 14	Date of birth.: 28.01.1972
69117 Heidelberg, Germany	Family: Married, one daughter

Academic Employment:

as of October 2008	„Vertretungsprofessur“ for START-Professorship at Alfred Weber Institute, University of Heidelberg
October 2006 - today	Postdoctoral Researcher at the Sonderforschungsbereich 504, University of Mannheim and Heidelberg
February & March 2006	Visiting Researcher at the department of economics at Kyoto Sangyo University, Kyoto, Japan
September 2003 – September 2006	Assistant professor (“Professora Visitante”) at the department of economics and business, Universitat Pompeu Fabra, Barcelona, Spain.
September 1999 – September 2003	Ph.D. student/researcher at the department of general economics/ microeconomics at the University of Maastricht.
May 1997 - March 1999	Student assistant at the department of social psychology (Prof. Dr. K. Fiedler) of the university of Heidelberg in a project of Dr. T. Betsch & Dr. Henning Plessner.
January 1996 - March 1999	Student assistant at the department of child and adolescent psychiatry at the university of Heidelberg (diagnostics; with Dr. J. Haffner)

Academic education:

September 1999 - September 2003	METEOR - Ph.D. student in the department of general economics/ microeconomics at the Universiteit Maastricht. Title of thesis: “Discrimination on the labor market – an integration of economic and social psychological factors.” Supervisors Dr. M. Vendrik (Universiteit Maastricht) & Prof. Dr. Peter de Gijzel (Universiteit Utrecht)
October 1991 – January 1999	University of Heidelberg, studies in psychology (diploma January 1999). Subject of diploma thesis: „Conduct disorders in preschool-children and mother-child-interaction“. Supervisor: Prof. Dr. F. Resch.
October 1992 – July 1997	University of Heidelberg, studies in political science and history (M.A. in July 1997). Subject of Magister (M.A.) thesis: „Parties in Russia and their understanding of democracy“. Supervisor: Prof. Dr. K. von Beyme.

July 1991 Abitur at the Graf-Zeppelin Gymnasium Friedrichshafen.

Teaching

2008/2009 Lecture & tutorial “Einführung in die BWL” (Introduction to Management).
Diploma studies, AWI University of Heidelberg.

2008/2009 Seminar “Gender in Economics and Management”, Bachelor & Diploma stu-
dies, AWI University of Heidelberg.

2007 Workshop: Economic thinking for psychologists. Graduate Program “Goals and
Preferences”, University of Heidelberg.

2006/2007 Guest teacher at the department of psychology at the University of Basel: “Con-
flict and Cooperation” (students of the Master in Economic Psychology and in
Social Psychology).

June 2006 Seminar: “Les Outils du Coaching” („Tools for Coaching), Projet FORCODE,
Algeria (Postgraduate education in coaching for young managers, cooperation
between Catalunya and Algeria).

2005/06 Universitat Pompeu Fabra, Barcelona: “Research Methods for Business stu-
dents” (Graduate Program of Management – Master & PhD students).

2006 - today Universitat Pompeu Fabra - IDEC, Barcelona: “Conflict Management” – full-
time MBA.

2004 – 2006 Universitat Pompeu Fabra - IDEC, Barcelona: “Managing People in Organiza-
tions” – fulltime MBA.

2004 – 2006 Universitat Pompeu Fabra, Barcelona: “Organizational Behavior” (Graduate
Program of Management – Master & PhD students)

2003 – 2006 Universitat Pompeu Fabra, Barcelona: “Human Resource Management” & “So-
cial Psychology of Organizations” (3rd and 4th year students)

2000 – 2003 University of Maastricht: “Gender in economics and management” & “Nations
and Nationalism in Europe” (3rd and 4th year students, program in Business and
Economics).

1999/2000 University of Maastricht: “Economics and the Social Sciences” (1st and 2nd year
students, program in International Business)

1998 University of Heidelberg: “Work techniques for students” (Internet-Tutorial).

1997/98 University of Heidelberg: “Political psychology” (Tutorial).

Thesis supervision

2006 „Tesina“ (equals diploma thesis) Irene Jurado Escrig „Assessment Center“.
Universitat Pompeu Fabra, Barcelona.

2005 Member of the PhD-committee of Raúl Lopez (Universitat Autònoma de Barce-
lona). Title of the thesis: “Emotions, Norms, and Games”.

2005 Member of the PhD-committee of Piotr Golec (UPF). Title of the thesis: “Posi-
tive influence of delayed feedback on decision making – advocating a lost case?”

- 2005 Reader (Jury-Mitglied) of several “1st year PhD papers“ in the Graduate Program of Economics and Management at the Universitat Pompeu Fabra; different topics in management and experimental economics.
- 2004 „Tesina“ (equals diploma thesis) Giorgio Zazzarelli „Perceived and Objective probability; Affect and Cognition in Risky Decision-Makings: their Interaction and a Possible Model”, Universitat Pompeu Fabra, Barcelona.
- 2004 Master-thesis of Neslihan Arslan & Christina Guenther (University of Maastricht). Title of the thesis: “Gender-specific reactions to competition.”
- 2002 Supervisor of master-thesis in the Euro*MBA –program of the Open University of the Netherlands of Anton Heinloth. Title of the thesis: “Business Management Succession in SMEs”.
- 2001/2002 Supervisor of master-thesis in the Euro*MBA –program of the Open University of the Netherlands of Jacomien Bazuin. Title of the thesis: “Strategies for Expatriate Management”
- 2001 Supervisor of master-thesis of Dominique Waterval (University of Maastricht). Title of the thesis: “Vertrouwen: Een studie naar verschillen in vertrouwen tussen students Economie en students Cultuurwetenschappen” (Differences in trust between students of economics and of cultural sciences).
- 2001 Second Supervisor of master thesis of Melissa Gasseling (University of Maastricht). Title der Arbeit: “Females in Top Positions in the Medical Profession”.

Conferences and Summer Schools

- September 2008 Jahrestagung des Vereins für Socialpolitik, Graz, Austria. Title of the paper: “Women can’t jump?”
- September 2008 European ESA meeting, Lyon, France. Title of the paper: “Women can’t jump?”.
- September 2006 European ESA meeting, Nottingham, England. Title of the paper “Contributing for myself, but free-riding for my group”.
- July 2006 IAREP-SABE meeting, Paris, France. Title of the paper “Competition – a cure without side effects?”
- June 2006 FUR XII, Rom, Italy, Title of the paper “ Contributing for myself, but free-riding for my group”
- December 2005 1st Asian-Pacific ESA meeting, Hong-Kong, China. Title of the paper “The effect of competition on behaviour in trust-games”.
- August 2005 International Conference on Cognitive Economics, Sofia, Bulgaria. Title of the paper: “Frames and Games”-
- December 2004 Conference “Experiments in Economic Sciences: New Approaches to Solving Real-World Problems”. Kyoto, Japan. Title of the paper: „Frames and Games“.
- June 2004 ESA-World meeting Amsterdam, The Netherlands. Title of the paper: „Frames and Games“.

September 2003	WZB-Conference on Economics and Psychology, Berlin. Title of the paper: „An erroneous belief – paying women lower wages does not pay“.
March 2003	European Congress on Work and Organizational Psychology, Lisbon, Portugal. Title of the paper: „National Identity as a Basis for Discrimination – do Work Teams Prefer Hiring Ingroup Members?“
September 2002	European ESA-meeting, Strasbourg, France. Title of the paper: “An erroneous belief: Paying women lower wages does not pay”.
June 2002	IAREP/SABE (Economic Psychology & Behavioral Economics) Conference, Turku, Finland. Title of the paper: “The power of competition: Reducing or reinforcing discrimination?”
May 2002	EURAM (European Academy of Management) Conference, Stockholm, Sweden. Title of the paper: “Nationality-based discrimination in a Business Simulation game”.
September 2001	Summer School in Experimental Economics, University of Amsterdam.
August 2001	Summer School in Bounded Rationality, Max Planck Institut of Education Research, Berlin, Germany.
July 2001	European Science Days, Steyr, Austria.
June 2001	ESA-World meeting (Economic Science Association), Barcelona, Spain. Title of the paper: “When competition gets stronger, we rather play with our kind – an experimental investigation of discriminatory attitudes in a social dilemma game”.
July - September 1998	Summer School in Political Psychology, Ohio State University, Columbus, Ohio.
August 1997	Oslo Summer School in Comparative Social Science Studies, Oslo, Norway.

Grants and awards

Granted in 2008	Grant of the FRONTIER Innovation funds of the “Initiative of Excellence”: “Developmental Neuroeconomics: Life-span changes in economic decision making“; Responsible Researcher: Christiane Schwieren; Co-Researchers: Christian Fiebach, Carsten Diener.
Granted in 2005	Grant of the „Dirección General de Investigación Científica y Técnica“ Nr SEJ2005-08391/ECON; „Toma decisiones y estrategia: una perspectiva multidisciplinar para comprender el comportamiento social“; Responsible Researcher: Rosemarie Nagel.
2005	Human Frontier Science Program-award: "Decision making and strategies in the brain: a multidisciplinary approach for understanding social behaviour". Research groups involved: Institute of Cognitive Sciences CNRS, Bron, Dept. of Humanities and Social Sciences, California Institute of Technology, Pasadena, Dept. of Economics Universitat Pompeu Fabra, Barcelona.
2004	“Pla de Mesures de Suport a la Innovació i a la Qualitat Docents” – Financing for the introduction of innovations in teaching. Introduction of Problem-Based Learning in my class “Social Psychology of Organizations”.

2005 - 2006 Included into the Grant of the „Dirección General de Investigación Científica y Técnica“ Nr. SEC 2002-03403; „Análisis experimental de decisiones y mercados“; Responsible Researcher: Antoni Bosch.

February – August 2002 Marie-Curie pre-doctoral scholarship for a stay at Universitat Autònoma, Barcelona, Spain.

Administrative tasks:

April 2006 - September 2006 “Doctoral office” of the Graduate School of Social Sciences, University of Mannheim.

2005 - 2006 Erasmus-Coordinator for the student exchange of Universitat Pompeu Fabra with Dutch Universities.

January 1996 - January 1999 Elected member of the commission for teaching issues of the faculty of social and behavioral sciences and of the commission to reform education at the department of psychology.

Other professional experiences, consulting:

Since September 2006 Freelancing conflict mediator

2005/2006 Consulting for the „Generalitat de Catalunya“ (Catalan government) on indicators for an enquete of the general population on „Happiness and social capital“.

January 1994 – March 1994 Assistant teacher for German language and culture at 3 different Schools in St. Petersburg, Russia.

Other educations:

2004 – June 2005 “Master in Conflict Mediation”, Universitat de Barcelona

March 2001 – July 2007 Certificate in mediation at the “Heidelberger Institut für Mediation”.

November 1996 – November 1998 Basic education in Client Centered Therapy (Rogers).

Publications in refereed journals, working paper series and books:

Schwieren, C. & Glunk, U. (2008) „Mechanisms Underlying Nationality-based Discrimination in Teams: A Quasi-Experiment Testing Predictions from Social Psychology and Microeconomics“. *Small Group Research*, 39 (6), pp.643-672.

Schwieren, C. & Sutter, M. (2008) “Trust in cooperation vs. trust in ability - evidence from a trust game”. *Economics Letters*, 99, pp. 494-497.

Plessner, H., Betsch, T., Schallies, E., & Schwieren, C. (2007) “Automatic On-Line Formation of Implicit Attitudes Towards Politicians as a Basis for Intuitive Voting Behavior” in: Plessner, H., Betsch, C., & Betsch, T. (Eds.). (2007). *Intuition in judgment and decision making*. Mahwah, NJ: Lawrence Erlbaum.

Koebberling, V., Schwieren, C. & Wakker, P. (2007) “Prospect-Theory’s Diminishing Sensitivity versus Economic’s Intrinsic Utility of Money: How the Introduction of the Euro Can Be Used to Disentangle the Two Empirically”, *Theory & Decision*, Vol. 63 (3), pp. 205-231.

Guillén-Alvarez, P., Schwieren, C., Staffieri, G (2006) “Why feed the Leviathan?” *Public Choice* 130, 115-128.

Betsch, T., Plessner, H., Schwieren, C. and Gütig, R. (2001): “I like It but I Don’t Know Why: A value-Account Approach to Implicit Attitude Formation.” *Personality and Social Psychology Bulletin*, 27 (2), 242 – 253.

Brandts, J. & Schwieren, C. (2005) “Frames and games”. Kurzfassung in: “Experiments in Economic Sciences: New Approaches to Solving Real-World Problems”. Konferenzband, Kyoto, Japan.

Vendrik, M. & Schwieren, C. (2005): „Identification, screening and stereotyping in labour market discrimination“. METEOR research memorandum RM05014, Universiteit Maastricht.

Schwieren, C. & Weichselbaumer, D. „Does Competition Enhance Performance or Cheating? A Laboratory Experiment “IZA-discussion paper No. 3275.

Schwieren, C. (2003) “The gender wage gap – due to differences in efficiency wage effects or discrimination?” METEOR research memorandum RM03028, Universiteit Maastricht.

Schwieren, C., Vendrik, M. & de Gijssel, P. (2002): “The power of competition: Reducing or Reinforcing discrimination?” Kurzfassung veröffentlicht in: *Stability and Dynamics of Power*. Conference proceedings of IAREP/SABE, 346 – 352.

Papers submitted to refereed journals:

Schwieren, C. "The gender wage gap in experimental labour markets". Submitted.

Schwieren, C. & Weichselbaumer, D. „ Does Competition Enhance Performance or Cheating? A Laboratory Experiment “, accepted with minor revisions Journal of Economic Psychology.

Arslan, N.; Guenther, T., Schwieren, C. & Strobel, M “Gender differences in competitive environments”, major revisions Journal of Economic Behavior and Organisation.

Vendrik, M. & Schwieren, C. „Identification, screening and stereotyping in labour market discrimination“. Revise and resubmit, JITE.

Brandts, J. & Schwieren, C. “Frames and games”. Submitted.

Iida, Y. & Schwieren, C. „Contributing for myself, but freeriding for my group“. Submitted.

Work in progress:

Hogarth, R. & Schwieren, C. “An experiment on intuitive vs. analytical decision making”.

Corricelli, G. & Schwieren, C., Villeval, M.-C. “Punishment Games in Pairs”.

Capra, M., Hopfensitz, A., Schwieren, C. “Personality and Risk”

Fiebach, C., Stelzel, C., Müller, J. & Schwieren, C. “Personality in games”

Brandts J, Schwieren C, Weichselbaumer D: “The effect of competition on behaviour in trust-games.”

Mata, J., Kurzenhäuser, S. & Schwieren, C. “Consumption of alcoholic beverages during pregnancy: Risk-perception, risk-related behaviour, anticipated regret, social influence and informational needs. An international comparison.”

Refereeing for:

Games and Economic Behavior, Economic Journal, Journal of Labour Economics, American Economic Review, Journal of Economic Psychology, Journal of Economic Behavior and Organization, Ibero-American Association of Management Conference, Tagung des Vereins für Socialpolitik 2008. .